

BAINBRIDGE

QUARTERLY MARKET UPDATE

04 OCTOBER-DECEMBER 2018

In the final quarter of 2018, the Bainbridge Island market underwent a typical seasonal slowdown in home sales, with many buyers taking a break from the market. Some sellers also paused, with **inventory dipping down to just 1.6 months**. Fewer sales, however, did not equate to home value depreciation, as the **median sales price reached \$1,035,000**, higher than any figure reported on a quarterly basis for the year. Likewise, the average price per square foot reached unprecedented heights at **\$394 per square foot**, up 14.9 percent from Q4-2017.

The average cumulative days on market can be considered "middle of the road" compared to other quarters in 2018—at **53 days**—and was up just slightly from the fourth quarter of previous years, with 2017 averaging 47 days and 2016 coming in at 50 days. This trendline continues as far back as the mid-2010s until we reach 2013 when homes remained on the market for an average of 87 days.

4.38% 4.10% 3.65% •2018 •2017 •2016

INTEREST RATES

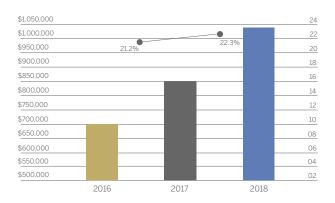
30-year fixed rate for conventional mortgage loan



HOMES SOLD Q4-2018 vs. 2017 ↓(-23.4%)

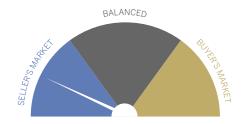


\$1.035M MEDIAN SALES PRICE Single-Family Homes Q4-2018





AVERAGE DAYS ON MARKET 04 2018–2016



STATE OF THE MARKET

1.6 months of inventory (Based on Q4 housing inventory. Seller's Market = 0 to 3 months inventory, Balanced Market = 3 to 6 months inventory, Buyer's Market = 6+ months inventory.)