

# 21 Quarterly Market Report

Nothing compares.

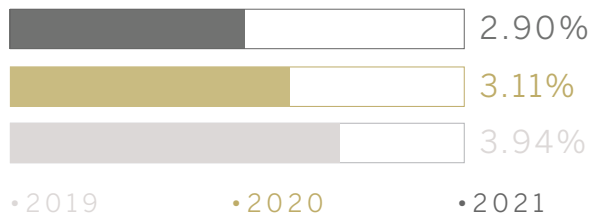
## Eastside

Q2 APRIL - JUNE 2021

Over the past three years, the average time a home has spent on the market on the Eastside in the second quarter has dwindled, from 56 days (2019) to 21 days (2020) and seven days (2021). The data suggests that the urgency of buyers in this seller's market has contributed more than twice as many closed sales in Q2 compared to the same time a year ago, with 60 percent fewer homes available on the market. The year-over-year median sales price growth of single-family homes on the Eastside has continued as well, following last quarter's price increase of 32 percent year-over-year with second-quarter price growth of 38 percent year-over-year.

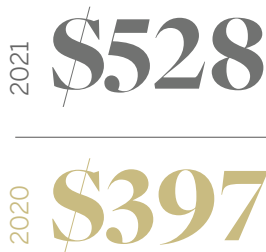
### INTEREST RATES

30-year fixed rate for conventional mortgage loan  
(Current and historic mortgage rates sourced from Caliber Home Loans)



### AVERAGE PRICE PER SQ. FT.

Q2-2021 vs. Q2-2020  
↑(32.96%)



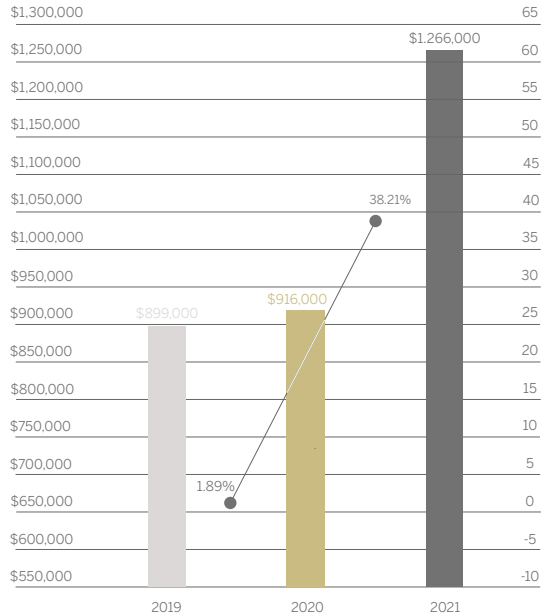
### HOMES SOLD

Q2-2021 vs. Q2-2020  
↑(55.15%)



## \$1.266M MEDIAN SALES PRICE

Single-Family Homes Q2-2021



### AVERAGE DAYS ON MARKET

Q2 2019-2021



### STATE OF THE MARKET

0.3 months of inventory - Seller's Market

(Based on Q2-2021 housing inventory. Seller's Market = 0 to 3 months inventory, Neutral Market = 3 to 6 months inventory, Buyer's Market = 6+ months inventory.)

